



KELLER WILLIAMS®

R E A L T Y
S O U T H W E S T

(\$1 Million +)
Phoenix Metro

Total Market Overview November 1st, 2007

Price Range 1,000,000'S	Number of Active Listings	Number of Pendings	Pending Ratio	Number of Expired Listings	Number of Closings Last Six Months	Average List Price of Sold Homes	Average Sold Price	List to Sales Ratio	Days on Market
1.0M-1.25M	942	49	5.2%	251	262	\$ 1,143,719	\$ 1,067,678	93.4%	159
1.25M-1.5M	756	34	4.5%	204	202	\$ 1,383,745	\$ 1,296,996	93.7%	160
1.5M-1.75M	358	17	4.7%	74	101	\$ 1,634,141	\$ 1,535,700	94.0%	159
1.75M-2.0M	307	6	2.0%	73	65	\$ 1,887,694	\$ 1,771,986	93.9%	177
2.0M-2.25M	115	4	3.5%	24	41	\$ 2,165,447	\$ 2,038,002	94.1%	169
2.25M-2.5M	177	10	5.6%	43	49	\$ 2,401,320	\$ 2,227,610	92.8%	153
2.5M-2.75M	130	11	8.5%	26	23	\$ 2,647,282	\$ 2,421,478	91.5%	197
2.75M-3.0M	157	6	3.8%	32	38	\$ 2,899,973	\$ 2,696,275	93.0%	215
3.0M-3.25M	51	1	2.0%	8	11	\$ 3,207,718	\$ 2,920,818	91.1%	225
3.25M-3.5M	91	5	5.5%	19	17	\$ 3,399,229	\$ 3,041,617	89.5%	217
3.5M-3.75M	56	2	0.0%	11	5	\$ 3,631,355	\$ 3,374,200	92.9%	212
3.75M-4.0M	69	3	4.3%	12	6	\$ 3,952,833	\$ 3,525,899	89.2%	254
4.0M-4.5M	50	5	10.0%	3	14	\$ 4,331,785	\$ 3,998,767	92.3%	257
4.5-5.0M	36	2	5.6%	7	4	\$ 4,802,500	\$ 4,380,000	91.2%	230
5.0M+	172	6	3.5%	27	15	\$ 7,132,000	\$ 5,851,466	82.0%	272
Market Totals	3,467	161	4.6%	814	853	\$ 1,805,636	\$ 1,687,885	93.5%	204